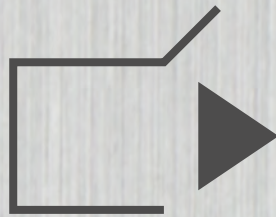


# **APLA** Health



## ***Out in Front***

## MISSION STATEMENT

APLA Health's mission is to achieve health care equity and promote well-being for the LGBT and other underserved communities and people living with and affected by HIV.

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# WELCOME

## A LETTER FROM OUR LEADERSHIP



*Peter Perkowski, Board Chair*



*Craig E. Thompson, CEO*

We are pleased to present to you – our most loyal supporters – the 2019 APLA Health Annual Report.

Since our founding, APLA Health has been out in front of meeting the needs of people living with HIV and working to end the epidemic. We continue to be leaders in providing care for underserved and stigmatized populations, spreading lifesaving prevention tools such as PrEP and U=U, and advocating for the right to health care.

Our medical services continue to be sought out and we currently serve more than 18,000 people with culturally competent care. This year we greatly expanded our services for older adults living with HIV through our HIV Elders (HIVE) program – which now has more than 500 participants – and we have expanded the program to Long Beach. For the 35th annual AIDS Walk Los Angeles, we brought the event back in-house. We have successfully advocated for expanded access to important HIV prevention tools and we co-sponsored SB 159 which allow people to get PrEP from a pharmacist without a doctor's prescription. These are just a few of our many successes throughout 2019.

In the coming year, we will open our newest health center, APLA Health-Willowbrook, which will have the capacity to serve 5,000 residents in the Compton, Willowbrook and Watts communities. We will also launch a new sexual health clinic to provide rapid testing and easy connections to prevention or treatment. We're also expanding our Vance North Necessities of Life Program to provide a full meal plan for our clients, meaning we are now providing the ingredients for 21 meals plus snacks every week.

We could not have accomplished all of these achievements without your support and the support of our entire family of donors. We take pride in being out in front, serving and fighting for those who need us most.

Thank you for supporting our work and for your continued commitment to our community.

A blue ink signature of Peter Perkowski.

Peter Perkowski  
Board Chair

A blue ink signature of Craig E. Thompson.

Craig E. Thompson  
CEO

# APLA Health is Out in Front

You might think that with all the expansion and change APLA Health has seen over the years, we would feel some distance from where we started. But it's just the opposite.

With each new site we've opened, with each new service we've offered, APLA Health has made progress toward fulfilling our original purpose: to achieve health care equity for our community, and to end the HIV epidemic.

By expanding into new communities and facilities, APLA Health is more capable than ever of meeting patients where they are – providing exactly what our communities need, when they need it.

By growing our network of care that includes dentists, behavioral health counselors, and primary care providers, while maintaining core HIV prevention, food, housing security,

and community outreach programs, APLA Health is able to serve our patients as whole people – no matter who they are.

And by rooting the care we provide in our diverse, unique, and too often still underserved communities – by providing care that listens and learns – we ensure that people who have been pushed to the margins by society feel welcomed and seen at APLA Health. Not stigmatized or judged.

That's how APLA Health is staying out in front in community care, HIV prevention, and cutting-edge treatment; as a leader on inclusion and cultural competence in health care; and as a loud voice against stigma and bigotry. Read on for stories – from patients, supporters, and advocates – about the ways that APLA Health is out in front for everyone in our community.



## Out in Front - Serving the Underserved

APLA Health has been serving the South Los Angeles community since 2005 when we opened an NOLP food pantry to address a critical lack of food and nutrition services for those living with HIV/AIDS. Working in partnership with the Oasis Clinic at MLK Hospital we added a dental clinic and expanded NOLP in 2009.

Now we are honored to be working with Charles R. Drew University of Medicine and Science (CDU) to bring comprehensive medical, dental, behavioral health and sexual health services to the LGBTQ community in South Los Angeles. CDU is the only historically African American medical school west of the Mississippi and a leader in the fight to bring health equity to South Los Angeles.

Our new 10,000 square foot APLA Health-Willowbrook Health Center, opening in 2021, will serve historically black and Latinx neighborhoods – communities that face discrimination in access to health care and as a result are disproportionately impacted by HIV. Caring for people who have been marginalized, stigmatized, and silenced is something APLA Health knows a lot about. Now, as the COVID-19 pandemic is hitting communities of color the hardest and exposing the harsh contrasts in health care access that exist in this country, our new Willowbrook Health Center is needed more than ever.



# Out in Front - Breaking Down Barriers

**“I could pursue my passion without fear”**

As a competitive bodybuilder with a burgeoning YouTube following, Raif takes his health seriously. That’s what brought him to Dr. Jay Gladstein, a renowned infectious disease specialist and one of APLA Health’s top doctors for patients with HIV. He had heard that Dr. Gladstein is the best.

Raif is HIV positive. That doesn’t stop him from keeping his body in peak condition, but it does require specialized care and precautions. On one online forum, Raif read about doctors banning athletes with HIV from taking nutritional supplements. So, he was a little nervous when he showed Dr. Gladstein the not-short list of supplements and vitamins he takes. Rather than forbid Raif from taking them outright, Dr. Gladstein took notes and told Raif he’d find some answers. A few weeks later, Dr. Gladstein gave Raif the green light to stick to his nutritional regimen. After some research, Dr. Gladstein didn’t expect any adverse effects – and knew what to watch for in Raif’s lab results, just in case. Raif was elated. He said, “I could pursue my passion without fear.”

With his YouTube channel, Raif breaks down stigma around HIV and sexual health among fitness enthusiasts. A recent video follows Raif to an appointment with Dr. Gladstein, so thousands of viewers got to see what a typical doctor visit looks like for someone with HIV. The video’s gotten a lot of “likes” and, hopefully, alleviated a lot of fear people with HIV may have felt about getting care.

# Out in Front - Breaking Down Barriers

## “The most unbelievable gift of all”

Lillian never felt comfortable with doctors. Before she transitioned, when she still presented as a gay man, she would always get a “raised eyebrow” from health care providers. The judgmental looks and invasive questions only got more pointed after she transitioned. This led Lillian, like many transgender people of color, to avoid getting the care she needed.

When Lillian heard about APLA Health, she was cautiously optimistic. At Lillian’s first appointment with her new therapist at the Gleicher/Chen Health Center, she noticed something was different right away. There was no “raised eyebrow,” no stereotype-driven assumptions – just open, inclusive care from a provider who was truly invested in Lillian’s wellness. She never felt like she could be real with health care providers before. But at APLA Health, Lillian can be her full, vulnerable, sometimes messy self.

After a few more meetings with her therapist, Lillian started coming to APLA Health for medical care, including gender affirming hormone care. At a routine checkup, Lillian offhandedly mentioned that she’d started saving up for gender affirming surgery. She choked up as the doctor told her that she could stop saving, because APLA Health would help Lillian get the surgery covered by her insurance. As grateful as Lillian is to have access to surgery, she says “Simply having a place to go – and not be singled out or judged – is the most unbelievable gift of all!”



# Out in Front - In Your Community

## More inclusive, more robust, more visible

Reaching people like Lillian, who've been pushed to the margins of society and excluded by traditional health care, is a top priority for APLA Health.

Our *Healthy Him* program, now in its seventh year, connects young men of color to HIV and STI testing, raises awareness about PrEP, and helps inform our outreach efforts through informal community focus groups. *Trans Connections* works specifically with transgender, nonbinary, and gender-nonconforming people of color between the ages of 18 and 24.

The reach of these programs (and many others at APLA Health) has grown dramatically over the last year – especially online! With ramped-up social media

and more groups happening in more neighborhoods across Los Angeles County, APLA Health's outreach and prevention programs are more inclusive, more robust, and more visible than ever before.



Members of APLA Health's Healthy Him program

## Pragmatic alliances

APLA Health's local advocacy work with city and county governments – especially in the area of housing advocacy for people with HIV – is as critical as any of our programs and services. Our patients living with HIV face intersecting struggles with mental health, substance abuse, employment, and often

housing. Through strong collaborations with governmental authorities and community partners, we're able to reduce the threat of homelessness for low income people living with HIV in our communities.

As a longtime leader in the response to HIV in Los Angeles County, APLA Health was named a *PrEP Center of Excellence*. This designation allows us to expand critical PrEP and PEP outreach, education, and services with funding from the State of California as well as the Trump Administration's federal initiative to end the epidemic. And our leadership in passing California SB 159, which allows pharmacists to furnish PrEP and PEP to patients without a prescription, will ensure that this life-changing prevention intervention will be accessible to more people who need it than ever before.

APLA Health and other health care advocates in Sacramento



# Out in Front - Providing Support

## Open, rather than quiet

Frank's family never accepted him being gay. He always had to keep his sexuality, and himself, quiet. He was 26 when he finally came out to his family, and they shut him out of their lives. Desperate for acceptance and belonging, Frank instead found crystal meth.

Frank was diagnosed at APLA Health in 2012 – and his life started to change. With the providers at APLA Health he finally felt comfortable and could be open, rather than quiet, about who he was. Frank got connected to other services too. He started getting food from APLA Health's Vance North Necessities of Life Program. He saw a dentist for the first time in years. He received treatment for his addiction.

Still, Frank's loneliness would sometimes creep in. "Loneliness – feeling like I don't have anyone – is a trigger for me," he explained. "I get depressed, then I want to use." Sometimes, Frank relapsed. Then Frank got invited to a meet-up with APLA's HIV Elders program (HIVE). And the HIVE meet-up – a gathering of around a dozen people, all within a couple years of Frank's age – was exactly what he needed.

Everyone laughed a lot and learned a little bit about each other at that first meeting. Bonds were quickly formed, and Frank knew before the meeting even ended that he would definitely come back. Now, Frank's a regular at HIVE meet-ups – and he hasn't used since attending his first one.

# Out in Front - Treating the Whole Person

## “They gave me back my control”

Regularly seeing a therapist got tricky for Joanna a few years ago, right around the same time she and some friends founded a nonprofit orchestra. While she hustled to find gigs for the *Synesthesia Sinfonietta*, Joanna went months without finding a therapist who both accepted her insurance and could accommodate her musician-turned-entrepreneur schedule.

She found the perfect fit at APLA Health. Loving the kindness, the expertise, and the flexibility of our providers, Joanna scheduled appointments for her other health care needs too – stuff she hadn’t made time for in years. The orchestra started getting regular paying gigs, and her life started to fall into a comfortable rhythm.

Then, about a year ago, Joanna was sexually assaulted. Her health – making sure she was okay – was her biggest concern. So, she turned to APLA Health. Joanna distinctly recalls her conversation with a provider at APLA Health. It was one of the first times she recounted the assault to anyone. She remembers how compassionate and open their conversation was, the soothing music that was playing, and the reassuring hug she got on her way out.

Though Joanna’s not sure her sexual assault is something she’ll ever be fully “over,” it’s no longer something that’s on her mind each day. And Joanna thinks that has a lot to do with the fact that she got compassionate care right away at APLA Health. As she says, “They gave me back my control.”

# Out in Front - Ending the Epidemic and Stigma



## Burning like wildfire

APLA Health understands the power of visibility. That's why we've been putting on AIDS Walk Los Angeles for over 35 years! Today, the event draws over 10,000 people into the streets of LA with one singular goal: ending the epidemic.

Karl Schmid of ABC 7, AIDS Walk Los Angeles's broadcast partner, is one of the strongest voices we have, bringing attention to the continuing HIV epidemic. Karl's dedication to ending the epidemic is personal. It comes from knowing that stigma and fear are still preventing people from getting needed care.

Karl hid his HIV diagnosis for 10 years, out of fear that it would end his TV career. But when he finally did reveal that he was HIV positive

and his world didn't come crashing down, Karl realized how many other people might be afraid like he was. Fear was keeping people from getting tested, from seeking treatment, and from getting their partners to use PrEP.

Fear costs lives. And, Karl says, it's the reason that AIDS Walk is still so important – because it destigmatizes the disease. "Without that," he adds, "HIV will keep burning like wildfire." AIDS Walk, and the increased visibility it creates each year, is a beacon of hope to Karl and others living with HIV. "Standing on the AIDS Walk stage – in front of thousands of people, early on a Sunday morning," he says, "it's just amazing that all these folks care about a cure!"

We couldn't agree more.

# Out in Front - Advocating, Educating & Raising Awareness

## Speaking truth to power

APLA Health knows what it will take to end the HIV epidemic. We know effective treatment and good nutrition lower the viral loads of people with HIV, and we know that U=U – an undetectable viral load means an untransmittable disease. We know how to create effective, community-centered prevention programs. We know that we can build a strong health care system that prioritizes the equity and well-being of our entire LGBTQ+ family on the way to ending the epidemic.

But, to do all of that, we've had to make the health of our communities a political priority. That's why APLA Health has been passionately advocating for the rights and lives of LGBTQ+ people since 1983. Over the years we've learned a thing or two about speaking truth to power and creating change.

In March 2019, APLA Health led over 200 other community organizations in respectfully – but firmly – demanding a deeper commitment from local leaders. Together, we submitted the *Community Consensus Statement to End the Epidemics* to Governor Newsom and members of the California Legislature.

Our appeal was a simple one: now that we have the tools – rapid testing, effective treatment, and proven prevention techniques – to effectively end the HIV epidemic, the state must do so.

The *Community Consensus Statement* created change. The legislature expanded funding for HIV and STD testing, treatment, and prevention services. We continue to advocate for legislation that will dramatically increase awareness of and access to PrEP across California.



APLA Health and other advocates working to End the Epidemics

# APLA HEALTH BOARD OF DIRECTORS

**Peter Perkowski – Chair**

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Senior Project Analyst  
Capital Group

**Janice Littlejohn – Secretary**

Associate Director  
Los Angeles Institute  
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**Paula Cannon**

Distinguished Professor of Molecular  
Microbiology & Immunology  
University of Southern California

**Tracy Cohen**

APLA Health Volunteer

**Chad D. Franks**

Principal  
KPMG LLP

*The ceremonial groundbreaking of the Willowbrook Health Center with Charles R. Drew University, LA County Supervisor Mark Ridley-Thomas and APLA Health*



**Anthony Henderson**

Senior Oncology Specialist  
Novartis

**Mark Kadzielski**

Health Law Partner  
BakerHostetler LLP

**Lee Klosinski, Ph.D.**

Senior Associate Director  
UCLA Nathanson Family Resilience Center

**Jessie L. McGrath**

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Los Angeles County

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**John Sealy, M.D., D.L.F.A.P.A.**

Assistant Clinical Professor of Psychiatry  
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Resonant Earth Publishing, Book Swell LLC

**John Squatrito**

Design Director & Manager, Audience Engagement  
ABC7 Los Angeles

**Ron Sylvester**

President/CEO  
RS/tv, Inc.

## APLA HEALTH TEAM

**Craig E. Thompson**

Chief Executive Officer

**Robyn Goldman**

Chief Operating Officer

**Jerome de Vente, M.D.**

Medical Director

**Steven Vitero, D.D.S.**

Dental Director

**Sean Boileau, Ph.D.**

Behavioral Health Services Director

**Jeff Bailey**

Director of HIV Access and Community-Based Services

**Angelica Barajas**

Clinic Director, Dental

**Leevi Camus**

Clinic Director, Long Beach Health Center

**Deborah Reiling**

Clinic Director, Olympic Health Center

**Vallerie D. Wagner**

Clinic Director, Gleicher/Chen Health Center

**Ken Mintzer**

Chief Advancement Officer

**Aaron Chawla**

Chief Finance Officer

**Phil Curtis**

Director of Government Affairs

**Terry Smith**

Director of HIV Prevention Services

**Madria Marshall**

Director of Human Resources

**Alex Medina**

Director of Communications

**George Ayala, Psy.D.**

Executive Director, MPact

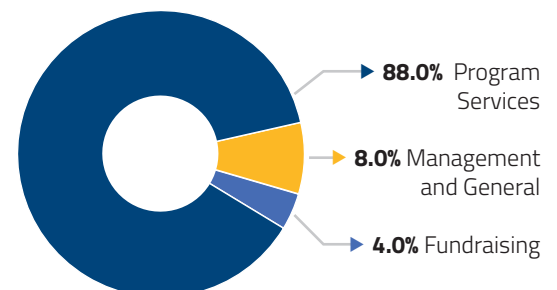
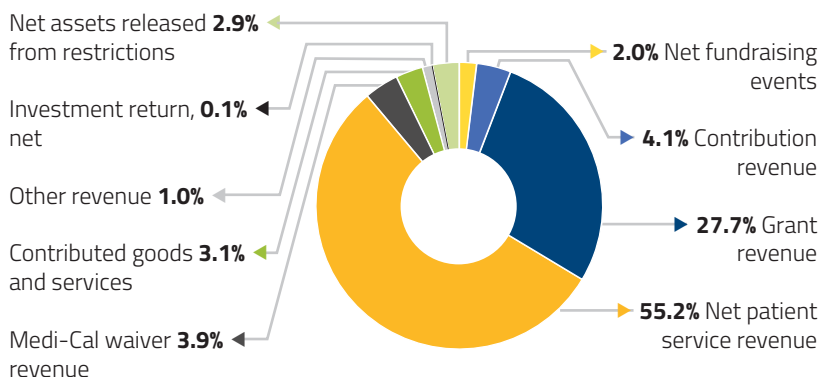
# APLA Health & Wellness and The Global Forum on MSM & HIV (MSMGF)

## Consolidated Statement of Activities

Year Ended June 30, 2019

With Summarized Totals for the Year Ended June 30, 2018

	2019		Total	2018 Total
	Without Donor Restrictions	With Donor Restrictions		
<b>Revenues and Other Support</b>				
Fundraising events	\$1,437,269	\$ -	\$1,437,269	\$1,482,329
Cost of direct donor benefits	(441,011)	-	(441,011)	(518,163)
▶ Net fundraising events	996,258	-	996,258	964,166
▶ Contribution revenue	2,061,466	2,275,260	4,336,726	5,239,670
▶ Grant revenue	14,029,514	-	14,029,514	14,017,329
▶ Net patient service revenue	27,971,550	-	27,971,550	11,502,241
▶ Medi-Cal waiver revenue	1,972,490	-	1,972,490	1,843,825
▶ Contributed goods and services	1,549,812	-	1,549,812	1,789,370
▶ Other revenue	570,619	-	570,619	564,785
▶ Investment return, net	65,081	220,228	285,309	271,488
▶ Net assets released from restrictions	1,471,980	(1,471,980)	-	-
<b>Total Revenue and Other Support</b>	<b>\$50,688,770</b>	<b>\$1,023,508</b>	<b>\$51,712,278</b>	<b>\$36,192,874</b>
<b>Expenses</b>				
Client support	\$5,136,274	\$ -	\$5,136,274	\$4,362,825
Education	6,982,991	-	6,982,991	7,142,219
Clinical services	27,071,222	-	27,071,222	15,344,142
Government affairs	509,958	-	509,958	550,831
▶ Total program services	39,700,445	-	39,700,445	27,400,017
▶ Management and general	3,596,882	-	3,596,882	3,555,264
▶ Fundraising	1,834,713	-	1,834,713	1,631,665
<b>Total Expenses</b>	<b>\$45,132,040</b>	<b>\$ -</b>	<b>\$45,132,040</b>	<b>\$32,586,946</b>
<b>Change in Net Assets</b>	<b>5,556,730</b>	<b>1,023,508</b>	<b>6,580,238</b>	<b>3,605,928</b>
<b>Net Assets, Beginning of Year</b>	<b>10,179,630</b>	<b>3,698,153</b>	<b>13,877,783</b>	<b>10,271,855</b>
<b>Net Assets, End of Year</b>	<b>\$15,736,360</b>	<b>\$4,721,661</b>	<b>\$20,458,021</b>	<b>\$13,877,783</b>



# APLA Health & Wellness and The Global Forum on MSM & HIV (MSMGF)

## Consolidated Statement of Financial Position Year Ended June 30, 2019 With Summarized Totals for the Year Ended June 30, 2018

	2019		Total	2018 Total
	Without Donor Restrictions	With Donor Restrictions		
<b>Assets</b>				
Cash and cash equivalents	\$7,821,440	\$1,263,259	\$9,084,699	\$4,085,178
Investments	2,379,909	-	2,379,909	1,829,411
Term endowment	-	2,571,269	2,571,269	2,507,507
Accounts receivable, net	3,762,154	-	3,762,154	2,714,281
Medi-Cal waiver receivable	416,880	-	416,880	952,769
Grants receivable	2,180,460	-	2,180,460	2,080,598
Contributions receivable	254,983	870,676	1,125,659	989,224
Prepaid expenses and other assets	343,065	-	343,065	212,345
Deposits	132,504	-	132,504	147,066
Inventories	201,971	-	201,971	128,566
Split interest agreements	-	16,457	16,457	18,160
Property and equipment, net	3,433,540	-	3,433,540	2,259,946
<b>Total Assets</b>	<b>\$20,926,906</b>	<b>\$4,721,661</b>	<b>\$25,648,567</b>	<b>\$17,925,051</b>
<b>Liabilities and Net Assets</b>				
Current Liabilities:				
Accounts payable	\$2,331,762	\$ -	\$2,331,762	\$1,247,744
Accrued expenses	1,479,316	-	1,479,316	1,060,541
Deferred revenue	969,978	-	969,978	1,309,493
Notes payable	409,490	-	409,490	429,490
<b>Total Liabilities</b>	<b>5,190,546</b>	<b>-</b>	<b>5,190,546</b>	<b>4,047,268</b>
Net Assets:				
Without donor restrictions				
Undesignated	11,339,458	-	11,339,458	7,272,162
Board designated	4,396,902	-	4,396,902	2,907,468
With donor restrictions	-	4,721,661	4,721,661	3,698,153
<b>Total Net Assets</b>	<b>15,736,360</b>	<b>4,721,661</b>	<b>20,458,021</b>	<b>13,877,783</b>
<b>Total Liabilities and Net Assets</b>	<b>\$20,926,906</b>	<b>\$4,721,661</b>	<b>\$25,648,567</b>	<b>\$17,925,051</b>

Audited consolidated statement of financial position of APLA Health & Wellness and The Global Forum of MSM & HIV (MPact) [June 30, 2019]

APLA Health is a careful steward of the gifts entrusted to us. We spend wisely to maximize our community impact, minimize overhead, and prepare for the future and the needs of those we service. We are grateful for your generosity.

For a complete copy of our financial positions, audited by BKD, LLP, please visit [aplahealth.org](http://aplahealth.org).

# REASONS TO BELIEVE: APLA HEALTH BY THE NUMBERS

Behind every number below is a story. A story about people who are living longer, healthier lives which are not just extended, but enriched, and about people getting care that they otherwise would have gone without. In short, this is a story about a community taking care of its own.

## PATIENTS SERVED



**7,940**

Patients in primary care



**3,018**

Patients in dental care



**929**

Patients in behavioral health care

=



**11,887**

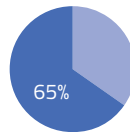
Total number of clients receiving at least one medical service

## DEMOGRAPHICS



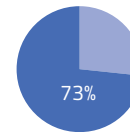
**2,000**

Primary care patients living with HIV/AIDS



**65%**

Percentage of patients and clients who identify as LGBTQ+



**73%**

Percentage of patients and clients who are from a community of color

## SERVICES PROVIDED



**1,228**

Patients who are prescribed PrEP



**5,000**

Participants in prevention programs



Clients receiving benefits support

**268**



Clientline calls made

**1,436**



**1,854**

Clients in the NOLP program\*



**1,222**

Individuals in nutrition courses



**6,000**

HIV Access clients



**500**

Number of people in HIVE



**206**

Clients served through home health



**719**

Clients served through Housing Support Services



**105,437**

Bags of groceries distributed



**1,795,691**

Number of meals provided

\*We saw a 29% increase since the start of COVID-19.

# FOUNDATION AND CORPORATE SUPPORT

## \$100,000 and up

Gilead Sciences  
M·A·C AIDS Fund  
Weingart Foundation

## \$10,000 - \$99,999

Broadway Cares/Equity Fights AIDS  
California Community Foundation  
Capital Group  
The Johnny Carson Foundation  
Cedars-Sinai Medical Center  
Janssen Scientific Affairs  
Kaiser Permanente

Macy's  
Northrop Grumman  
Northrop Grumman ECHO  
Joan Shafran & Rob Haines Foundation  
ViiV Healthcare  
Walgreens Community Affairs  
Wells Fargo

## \$9,999 and under

Anonymous  
Home Box Office  
Kroger Specialty Pharmacy  
L.A. Care  
Lon V. Smith Foundation

The Louis and Harold Price Foundation  
Silva Watson Moonwalk Fund  
United Way of Greater Los Angeles  
US Bank National Association



*Team APLA Health at AIDS Walk Los Angeles 2019*

# AIDS WALK LOS ANGELES 2019 SPONSORS

## PREMIER SPONSORS

**\$100,000**

Delta Air Lines  
Gilead Sciences  
Paul Hastings

## GRAND SPONSORS

**\$50,000**

ABC7  
Latham & Watkins  
Paramount Studios  
Quest Diagnostics

## PRINCIPAL SPONSORS

**\$25,000**

Albertsons, Vons & Pavilions  
Macy's  
McDermott Will & Emery  
PepsiCo  
ViiV Healthcare  
Walgreens  
Wells Fargo

## MAJOR SPONSORS

**\$15,000**

Anthem Blue Cross  
Capital Group  
LA Department of Water and Power  
Premier Pharmacy Services

## SUPPORTING SPONSORS

**\$10,000**

Northrop Grumman  
Oaktree Capital Management  
Sprouts

## EVENT SPONSORS

**\$5,000**

Capitol Drugs  
Champion Risk  
Cinemark Theatres  
Gelson's Markets  
Keck Medicine of USC  
Klawiter & Associates  
Kroger Specialty Pharmacy  
Los Angeles Magazine  
Olympia Plaza Pharmacy  
The Orlando Hotel  
SecureNet Solutions  
Starbucks  
Target Pride

## CO-CHAIR SUPPORTERS

**\$2,500**

Baldwin Hills Investors  
BKD, LLP  
Commune Communication  
Evilsizer Construction  
The Arthur J. Gallagher Foundation



*Los Angeles City Council staff, Los Angeles City Councilmember Paul Krekorian and Craig E. Thompson*

# AIDS WALK LOS ANGELES 2019 STAR WALKERS

## PLATINUM STAR WALKERS \$10,000+

Barbara Berkowitz  
Juliet, Danica, Ari & Bert Champagne-Moffett  
Michael Collins  
Gina Lozano

DJ Moore  
Lee Rosenthal  
John Squatrito  
Julian Torres-Bravo

## GOLD STAR WALKERS \$2,500 - \$9,999

Brad Armstrong  
Laurie Aronoff  
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The Leadership Circle is a special group of dedicated philanthropic individuals and families who contribute to the Annual Fund (non-event related giving) at levels of \$1,200 or more. Members enjoy an array of benefits and special recognition. Gifts and pledges were received in 2019.

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*Chief Medical Officer Jerome de Vente, MD (center) with CDC Director Robert Redfield, MD, during a tour of Gleicher/Chen Health Center*

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Heartbeat members make monthly sustained gifts of \$5 to \$99. Their dedication is the heart and soul of APLA Health's Annual Fund.

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*The audience at APLA Health's first ever Out & Rising, showcasing LGBTQ+ singers, songwriters and producers.*

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Hector Giraldo

Kelby Gleghorn  
Mary Gosling  
Peter Gould  
Robert Gounley & Paula Delfosse  
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Elsie Hadley  
Jeffrey Hall  
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Gail Hill  
Gregory Hines  
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 Frank Piontek  
 Michael Pitts  
 Andrea Porath  
 Renee Portenier  
 Sharon Powers  
 Ramon and Margaret Prado  
 Dr. Kwei Quartey  
 Christopher Ragsdale  
 Joe Ramirez & Vergel Bozarth  
 Tracey Reed  
 Gregory Ritmire  
 Maria Rivera-Duncan  
 Charles Robbins & Damon Romine  
 Adrian and Gisela Robles  
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 Cliff Teston III  
 Paul Thompson & Patrick Doonan  
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Planned giving is the blending of philanthropy and sound financial planning. By making a bequest to APLA Health through a will or trust, naming APLA Health as a beneficiary of a life insurance policy or retirement plan, or creating a life income plan through APLA Health, these donors are forging a lasting legacy that benefits their loved ones and those who depend on APLA Health for services.

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*Members of HIVE at Cinderella*



Our priority has always been to keep you  
and our community safe and healthy

**Attaining balance in your charitable giving**

“Bringing everything together the way APLA Health does – low-to-no-cost medical and dental, HIV/AIDS treatment and prevention, food and housing security, behavioral health – is the smartest approach. That’s why I’ve put APLA Health into my estate plan. I don’t have a large or complicated estate, but I know APLA’s work will go on.”

**—RON SYLVESTER, DONOR AND BOARD MEMBER**

Do you want to support the well-being of the LGBTQ+ community and people living with and affected by HIV? We know that your family and loved ones must come first, however, when you are ready, we can suggest charitable gift plans that can help you strike just the right balance between supporting the community and those you love.

**Thank you for your support, please stay safe, and know that we will get through this uncertain time together.**

**Reach out to learn more about leaving a charitable gift to APLA Health:**  
Ken Mintzer, Chief Advancement Officer, 213.201.15255, kmintzer@apla.org

# BENEFACTORS

The Benevolence Society recognizes donors whose many years of cumulative giving have made a lasting, profound difference in the lives of those served by APLA Health.

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*Participants at a yoga class during APLA Health's ROAR Wellness event*

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Los Angeles, CA 90005  
**213.201.1600**

## **GLEICHER/CHEN HEALTH CENTER**

3743 S. La Brea Ave.  
Los Angeles, CA 90016  
323.329.9900

## **LONG BEACH HEALTH CENTER**

1043 Elm Ave., Suite 302  
Long Beach, CA 90813  
562.247.7740

## **APLA HEALTH – OLYMPIC HEALTH CENTER**

5901 W. Olympic Blvd., Suite 310  
Los Angeles, CA 90036  
323.215.1725

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1127 Wilshire Blvd., Suite 1504  
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3741 S. La Brea Ave.  
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1151 N. La Brea Ave.  
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Los Angeles, CA 90005

## **NOLP CLAREMONT**

c/o Foothill AIDS Project  
233 W. Harrison Ave.  
Claremont, CA 91711

## **NOLP LANCASTER**

JWCH (Wesley Health Center)  
858 W. Jackman St.  
Lancaster, CA 93534

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AFS/APLA Health  
590 E. Willow St.  
Long Beach, CA 90806

## **NOLP NORTH HOLLYWOOD**

7336 Bellaire Ave.  
North Hollywood, CA 91605

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1845 N. Fair Oaks Ave.  
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1807 E. 120th St.  
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Venice, CA 90291



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